LEA M. PETTERS

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CURRICULUM VITAE

CURRENT POSITION

08/2014 – present	Research Associate, Seminar of Personnel Economics and Human Resource Management, University of Cologne, Chair: Prof. Dr. Dirk Sliwka
10/2014 – present	Member of the DFG priority program “The German Labor Market in a Globalized World" (Project “Human Resource Management and Employee Retention: Empirical Analyses using new Linked Employer-Employee Data")

RESEARCH INTERESTS

Incentives in Organizations, Personnel Economics, Behavioral Economics

EDUCATION

10/2014 – present	Ph.D. student Cologne Graduate School for Management, Economics and Social Sciences, University of Cologne Supervisor: Prof. Dr. Dirk Sliwka
10/2011 – 07/2014	Master of Science (M.Sc.), University of Cologne with Specializations in Corporate Development and Economic Policy and Public Finance, Master thesis: *Willingness to Pay for Water in a Community-based Management Scheme in Namibia: A field data analysis*
10/2012 – 07/2013	CEMS Master's degree in International Management of the Global Alliance of Management Education
02/2013 – 07/2013	Escola de Administração de Empresas de São Paulo (FGV - EAESP), Brazil, studies abroad
10/2007 – 09/2010	Bachelor of Science (B.Sc), Goethe University Frankfurt in Economics and Business Administration with Specialization in Management, Bachelor thesis: *Die Strategische Bedeutung von Patenten als Markteintrittsbarrieren – Der Fall Polaroid Corp. vs. Kodak, Bachelor thesis*
09/2009 – 12/2009	University College Dublin, Ireland, studies abroad

PUBLICATIONS

Die Konfliktintensität von Tarifverhandlungen bei Tarifpluralität. In: *Wirtschaftsdienst (2012), 92. Jg., H. 5, S. 5–9* (with H. Lesch)

WORK IN PROGRESS

The Effect of Training on Job Satisfaction when Agents are Reference-dependent

The Economic Role of Affective Commitment (with P. Kampkötter and D. Sliwka)

Side-Effects of Affirmative Action (with M. Schröder)

TEACHING EXPERIENCE

2014/15, 2015/16	Tutorial "*The Empirical Evaluation of Management Practices"* (Master Level)
2015	Tutorial "Human Resource Management" (Bachelor Level)
Ongoing	Supervision of Bachelor's and Master's Theses

PARTICIPATION IN CONFERENCES & WORKSHOPS

11/2015	Assessing the Impact of Human Resource Management Practices, ZEW Mannheim
09/2015	Lectures in Economics of Organizations and Human Resources (LEOH) by Robert Gibbons, Goethe University Frankfurt
03/2015	18th Colloquium on Personnel Economics, Vienna
11/2013	Presentation at workshop on Common Pool Resource Management in Heterogeneous Groups, University of Cologne

SCHOLARSHIPS AND AWARDS

10/2012 – 09/2013	North Rhine-Westphalia scholarship of the Ministry for Innovation, Research, Science and Technology of North Rhine-Westphalia
02/2013 – 07/2013	PROMOS scholarship from the DAAD for the studies abroad at Escola de Administração de Empresas de São Paulo (FGV-EAESP)
12/2012	Dean's Award for outstanding academic achievements, University of Cologne
01/2011 – 05/2011	Leonardo Da May Vinci scholarship of the EU Lifelong Learning Programme (LLP)
08/2009 – 12/2009	ERASMUS scholarship for the studies abroad at University College Dublin
05/2008 and 06/2009	Dean's Award for outstanding academic achievements, Goethe University Frankfurt